



## PROFILE

Dedicated and versatile professional with a passion for excellent customer service, management skills, maintaining constant & consistent stellar reviews on Trip Advisor. I have a passion for assisting others as well as exceeding expectations. Seeking a position as a Nordstrom Employee & applying my skills & compassion to elevate client experience. I would love to contribute my expertise & grow with skills by training with precise strategy. I ensure to oblige by company policies & protocols. My expertise entails years of collaborating with & working with companies like Louis Vuitton, Maison Francis Kurkdjian, Georgio Armani, MAC, Estee Lauder, Microsoft & Waldorf Astoria Hotel & Spa. I take pride in being polished & a dependable asset in any team I participate it.

Contact  
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305-619-5609

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## SKILLS

Bilingual Spanish with knowledge of the Portuguese language

# MARIA LUNA

Retail Sales/Management/Spa

## EDUCATION

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**Garfield High School, Garfield, NJ**  
2000 - 2004

**FTC Technical College Orlando, FL**  
Business Management & Networking 2017 - 2018

**Artistic School of Nails & Cosmetology, Orlando, FL**  
2022 - 2023

## WORK EXPERIENCE

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**Waldorf Astoria Spa | Esthetician, Makeup Artist. Nail Technician**  
2022 – 2023

Performed a range of services such as Makeup, Facials, HydraFacials, Manicures, Pedicures & safely remove any previous products. Maintained a clean working area & followed all state regulations & protocols. Educated clients on Nail, Skincare maintenance & promote retail products. Most reviewed tech on Trip Advisor for excellent service.

**Louis Vuitton | Retail Sales Expert**  
2019 – 2022

Provide excellent customer experience. Educate clients on brand history & culture. Exceed sales goals put in place. Follow up with clients & cultivate trusting long term relationships. Contribute visual merchandising, assist with inventory to provide a luxurious atmosphere for all clients. Invite all clients to upcoming events & participate in ensuring a great outcome. Stay on point with trends & product knowledge.

**MORPHE | Account Executive**  
2017 – 2020

Manage Beauty Experts located in designated territory ULTA stores. Develop long term great relationships with all ULTA stores in Tampa & Orlando area. Facilitate events to promote new products. Collaborate with store management to increase sales by hosting Makeup Classes. Be present, train colleagues on expectations & how to grow registration for events, through brand awareness. Create brand partnerships to ensure all Beauty Experts across all brands are educated on products. Integrate other brands & create events as well.